**Vielen Dank**, dass du dir unsere CV-Vorlage heruntergeladen hast! Bei den einzelnen Stationen im Lebenslauf handelt es sich um **Mustertexte**, weshalb du die Vorlage mit deinen eigenen Informationen füllen und den Lebenslauf für deine Bewerbung individualisieren solltest.

**Lösche dazu diese Seite aus diesem Dokument** und ergänze den Lebenslauf mit deinen persönlichen Daten. Die Seite kannst du ganz einfach löschen, indem du alle Inhalte auf dieser Seite markierst und die Entfernen-Taste („Entf“) drückst.

Du möchtest deine Bewerbung doch lieber professionell erstellen lassen? Wir empfehlen:



[www.die-bewerbungsschreiber.de](https://www.die-bewerbungsschreiber.de/?utm_source=BN&utm_medium=offlinereferral&utm_campaign=download_vorlage&utm_content=cv)

# Curriculum Vitae

## Personal Profile

Experienced Sales Manager. Highly motivated, creative and adaptive with high sense of responsibility. Goal oriented team player with great communication skills. Offering strong leading skills as well as very good analytical skills. At Beispiel GmbH, cut costs by 13% in 6 months by implementing Lean training.

## Areas of Expertise

|  |  |  |
| --- | --- | --- |
| * Customer Care
 | * Relationship Building
 | * Presentation & Proposals
 |
| * Sales Team Supervision
 | * Marketing Strategies
 | * Negotiation Management
 |
| * Project Management
 | * Lead Qualifications
 | * New Product Launch
 |

## Work Experience

since 02/2019 **Head of the Sales Team**
Beispielunternehmen, Beispielstadt in Land

* Responsibility for 4 team leaders and a total of 35 employees
* Conceptualizing, setting up, launching and monitoring of strategic sales campaigns
* Developing marketing plans
* Negotiating costs and placement with customers
* Customer service

11/2007 – 12/2009 **Sales Manager**
Musterfirma, Musterstadt in Land

* Establishing cost-efficient and customer-friendly sales solutions
* Conceptualizing and launching of a mobile application to the market
* Coordinating and managing projects as subject leader
* Preparing project concepts

## Internships

02/2014 – 05/2014 **Sales und Marketing Intern**
Exampleunternehmen, Beispielstadt in Land

* Managing existing customers in responding to their requests, developing and maintaining the network
* Assisting in acquiring new customers by analysing possible future customers
* Provide assistance with event planning to increase product awareness

06/2012 – 10/2012 **Business Development Intern**
Beispielunternehmen, Examplestadt in Land

* Working on various projects, including working with database applications to generate reports
* Creating presentations to visualize the findings of data analyses

## Education

05/2013 – 04/2015 **Master of Science in Management**

University of Examplestadt in Land

Thesis: Beispiel-Thema

05/2010 – 04/2013 **Bachelor of Science in General Management**

University of Applied Sciences, Musterstadt in Land

## Additional Skills & Qualifications

Languages German, native speaker

 English, business fluent written and spoken

Computer skills Microsoft Office (Word, Excel, PowerPoint, Outlook), advanced

 HTML, basic knowledge

Drivers license European Type B

Seminars HTML basic course

 Hosting & Presentation skills

## References

**Maria Musterfrau Supervisor**

Sales Manager Mrs. Mustermann supervised my work at

Beispielunternehmen Beispielunternehmen and supported my

1234 Beispielstraße career during many years of service…

12345 Beispielstadt

Office: 0123 4578

maria.musterfrau@beispiel.de

**Prof. Dr. Max Beispiel** **Academic Advisor**

University Professor Prof. Beispiel was a valuable contact and

University of Examplestadt guardian during the completion of my master’s

1234 Examplestraße thesis.

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Office: 0123 456789

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